



PROCUREMENT & WAREHOUSING SERVICES

E/S/M/WBE REPORT

E/S/M/WBE PROGRAM ACTIVITY AS OF NOVEMBER 30, 2018

TOTAL NUMBER OF CERTIFIED COMPANIES *	719
Number of SBE Certified Companies	63
Number of MBE Certified Companies	305
Number of M/WBE Certified Companies	223
Number of WBE Certified Companies	128

* SDOP is actively working to reclaim E/S/M/WBEs that have not renewed their certification.

COMPANIES BY INDUSTRIES	SBE COMPANIES	MBE COMPANIES	M/WBE COMPANIES	WBE COMPANIES	TOTAL COMPANIES
Commodities (Supplies)	6	24	28	20	78
Construction	17	130	68	36	251
Professional Services	16	90	49	34	189
Other Contractual Services/ Business Services	31	104	99	52	286
*Grand Total	70	348	244	142	804

* The total number does not match with the total number of certified companies, because there are companies that provide services/goods in more than one business category, generating duplicated records.

APPLICATIONS PROCESSED	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT Oct 25, 2018	REPORT Nov 30, 2018	FISCAL YEAR-TO-DATE
Total Approved Applications	265	286	6	14	66
New Certifications	170	87	3	5	22
Tri-County Reciprocal Certifications	N/A	91	0	4	20
Re-Certifications	95	108	3	5	24
Total Denied Applications	23	25	15	18	54
Total Applications Processed	288	311	21	32	120

NOTE: The 18 denied applications did not have significant business presence (Firms are located outside the Tri-County area).

APPLICATIONS IN QUEUE	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT OCTOBER 25, 2018	REPORT NOVEMBER 30, 2018
New Applications	22	22	20	51
Carried Over Applications (Reviewed and pending additional information)	23	32	15	15
Total Applications in the Queue	45	54	35	66

E/S/M/WBE CERTIFICATIONS & RE-CERTIFICATIONS BY ETHNICITY/ GENDER

Ethnicity/ Gender	# Female-Owned Firms	% Female-Owned Firms	# Male-Owned Firms	% Male-Owned Firms	Total Number	Total %
African-American	101	14.05%	149	20.72%	250	35%
Asian-American	19	2.64%	20	2.78%	39	5%
Hispanic-American	100	13.91%	138	19.19%	238	33%
Caucasian American (WBE)	128	17.80%	0	0.00%	128	18%
Native American	0	0.00%	1	0.14%	1	0%
**Non-Minority (SBE)	18	2.50%	45	6.26%	63	9%
Grand Total and %	366	50.90%	353	49.10%	719	100%

**Non-Minority (SBE) is defined as firms certified as Small Business Enterprises and do not include ethnicity as a certification factor.